



## 12 HIGHTOWER ADVISORS SECURE SPOTS ON BARRON'S 2016 TOP 1200 ADVISORS LIST

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HighTower Securities, LLC |  
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**CHICAGO, IL—March 7, 2016**—HighTower announces that 12 of its advisors are featured in the *Barron's* "Top 1200 Advisors by State" listing for 2016.

Nearly 40 percent of HighTower practices have a Barron's-ranked advisor, representing a greater percentage than any other firm in the industry. In addition, HighTower's approximate average annual revenue per advisor of \$1.7 million is approximately 160 percent higher than industry average of \$655,000 (source: PriceMetrix, The State of Retail Wealth Management, 5th Annual Report, 2015). The firm achieved significant growth in 2015: 14 teams representing \$5.1 billion in AUM joined HighTower last year, including groups in four new locations: Fort Lauderdale, Fla., Newport Beach, Calif., Providence, R.I. and Seattle.

"*Barron's* recognition of these professionals reinforces our status as a community of the industry's elite financial advisors," said Michael Parker, Chief Development Officer, HighTower. "Wirehouse veterans, independent advisors and established RIAs alike come to HighTower based on the strength of our platform and the collective wisdom of our teams."

Every February, *Barron's* publishes its "Top 1200 Advisors by State" recognizing advisors that demonstrate exceptional performance, professionalism, client service, and community involvement. The magazine considers assets under management, revenue produced, regulatory record, quality of practice and philanthropic work when compiling its ranking. The list is published online at: <http://online.barrons.com/report/top-financial-advisors>.

- Michael Bapis—New York, New York
- Matthew Dillig—Chicago, Illinois
- Jeffrey Grinspoon—Vienna, Virginia
- Leo Kelly—Hunt Valley, Maryland
- Lars Knudsen—Bellevue, Washington
- Jeff Leventhal—Bethesda, Maryland
- Paul Pagnato—Reston, Virginia
- Pamela Rosenau—Los Angeles, California
- Richard Saperstein—New York, New York
- Gregory Sarian—Wayne, Pennsylvania
- Jordan Waxman—New York, New York
- Gibson Wilkes—Portland, Maine

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### **About HighTower**

HighTower is a national firm built by and for elite financial advisors. HighTower advisors commit to the fiduciary standard: a binding promise to put our clients' interests first. Powered by a proprietary technology and investment platform, HighTower embraces bold change to create a culture of collaboration and growth and to meet the evolving needs of sophisticated investors. For more information, see [www.hightoweradvisors.com](http://www.hightoweradvisors.com) and [www.byadvisorsforadvisors.com](http://www.byadvisorsforadvisors.com).